

# Construction Productivity 101: **A Practical Guide to Increase Productivity in 7 Easy Steps**

Increasing productivity will help you complete projects faster, reduce costs, win more bids, and increase your profit.

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## Introductions

According to a recent study of over 12,000 projects by the Independent Project Analysis Group, more than 35 percent of all construction projects will incur a major change.<sup>1</sup> What's more, almost any change in a project will have a negative impact on construction productivity resulting in inefficiencies.<sup>2</sup>

**25%**

of all project costs grow  
in the field by over

**30%**

**25%**

of projects slip by over

**20%**

These percentages increase when you take into consideration megaprojects, 98 percent of which "suffer costs of more than 30 percent." Indeed, a whopping 77 percent of megaprojects are at least 40 percent late.<sup>3</sup>

### Megaprojects cost and schedule overruns



McKinsey Global Institute.

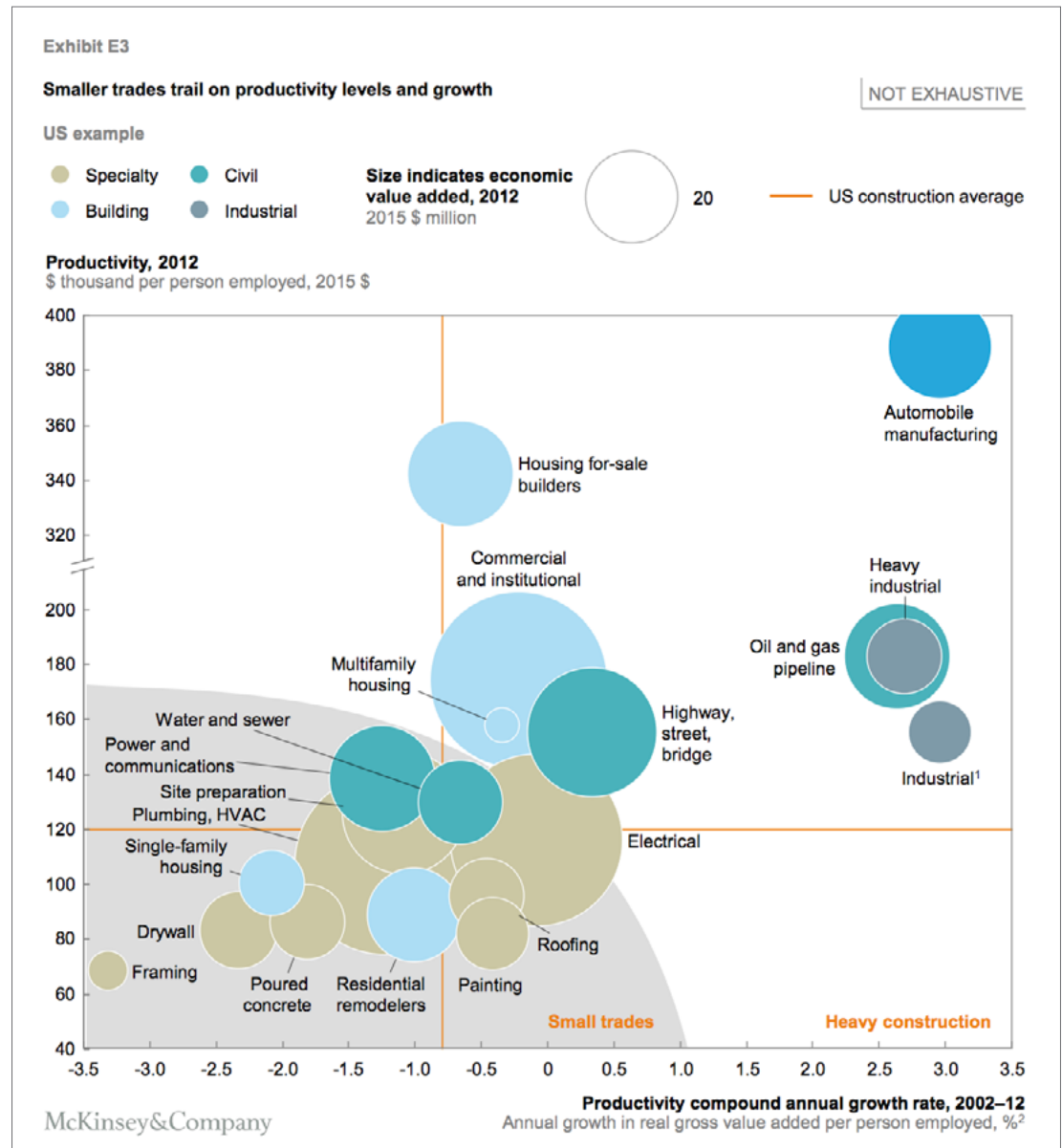
"The Construction Productivity Imperative." July 2015.



## Construction Productivity 101: A Practical Guide to Increase Productivity in 7 Easy Steps

Inefficiencies, such as schedule slip and project growth, are the biggest contributors to job overrun, impacting schedules, budget, and labor productivity that result in an average cost increase of 80% of original value.

While many factors contribute to cost overruns, the primary factor is low productivity. "Productivity," generally defined as the measure of the rate at which work is performed, has been historically neglected in construction. While other industries such as manufacturing have seen productivity double, construction has remained flat for decades.



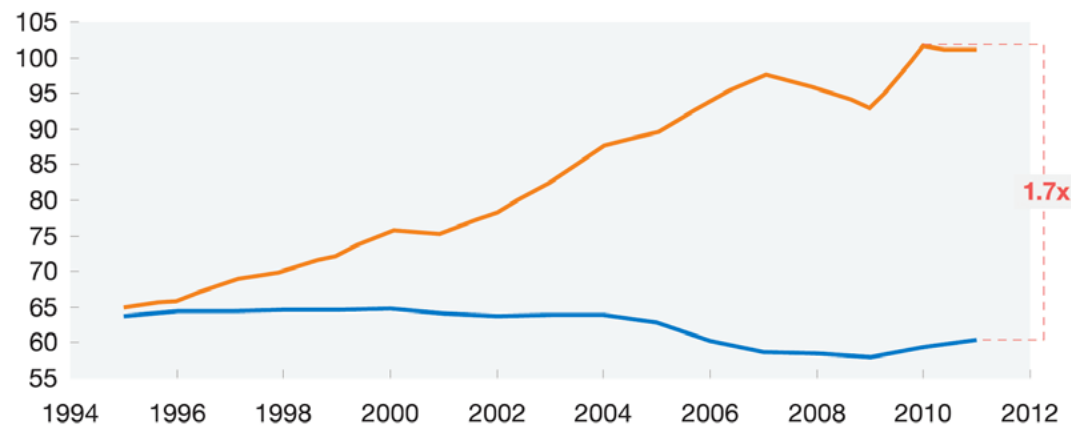


## Productivity in manufacturing has nearly doubled, whereas in construction it has remained flat.

### Overview of productivity improvement over time

Productivity (value added per worker), real, \$ 2005

\$ thousand per worker



Source: Expert interviews; IHS Global Insight (Belgium, France, Germany, Italy, Spain, United Kingdom, United States); World Input-Output Database

McKinsey&Company

In fact, construction is actually one of the few industries that is less productive now than it was 60 years ago. In a new report, McKinsey Global Institute goes so far as to refer to lagging construction productivity as an “intractable productivity problem.”<sup>4</sup> One need only examine the lag in digitization, a primary drain on productivity, to see exactly why this is the case—the 10-trillion-dollar construction industry has been outpaced by every sector, including mining, gas and oil industries, spending less than 1% of revenue on information technology.<sup>5</sup>

But the construction industry is starting to make productivity a priority as costs from inefficiency continue to soar. Even minor inefficiencies can result in staggering costs. Take rework due to poor document control as an example. An independent study revealed that such rework can cost as much as 4.2 billion a year in the U.S. alone.<sup>6</sup> Low construction productivity as a whole costs the U.S. global economy 1.6 trillion dollars a year.<sup>7</sup> It's safe to say that deceptively small gaps in productivity add up to exorbitant costs, which have become simply too high to ignore any longer.



## The Benefits of Increasing Construction Productivity

While most construction professionals are starting to become aware of the costs of ignoring low productivity, few realize that when construction productivity increases, everyone benefits, especially owners and contractors:

- **Projects are completed faster** — 90% of project costs occur in the field not the office, and most can be attributed to time waste or delays. By increasing productivity, contractors can reduce and in some cases eliminate common construction waste, such as unnecessary time delays that cause cost overruns. For example, McKinsey Global Institute recently reported that a construction company completed installation 43% faster by increasing efficiency.<sup>8</sup>
- **Project costs are reduced** — the phrase “time is money” takes on new meaning in the construction industry, where even small project delays result in massive budget overruns. By working more productively, contractors can dramatically reduce costs and save money.
- **Contractors can bid more competitively** — while it’s tempting to assume that the way to bid more competitively is to track costs so you can make more accurate estimates, in reality the way to improve bidding strategy is to increase overall productivity. By improving your construction productivity, you’ll reduce your costs so you can win more bids.
- **Projects are more profitable** — when projects are completed faster, costs are reduced so contractors can bid more competitively. By bidding more competitively, contractors can win more bids while protecting their profit margins.

43%  
faster by  
increasing  
efficiency

The good news is that if minor inefficiencies can result in massive costs, then even incremental improvements to productivity on the jobsite can save contractors a lot of time and money.



## 7 Steps to Success

With this in mind, we've reviewed some of the most innovative research on construction productivity and highlighted the seven best ways to boost productivity to help you complete projects faster, reduce costs, and increase your profit:

### 1 Bring Technology on Board:


When it comes to increasing productivity, adopting new technology is the fastest path with the biggest payoff. New technology such as onsite productivity software, project management software, and building information modeling software can all but eliminate wait times and reduce costly rework.

#### PlanGrid

Adopting construction productivity software is the fastest path to construction productivity. Getting the boots on the ground to adopt technology is usually the biggest hurdle, but PlanGrid was built especially for field use, making it easy for those who aren't tech-savvy. PlanGrid's construction productivity software allows teams to collect, manage, and collaborate in real-time on drawings, submittals, markups, photos, issues, and RFIs. PlanGrid can help improve productivity in enumerable ways, by reducing trips to the trailer and time expenditures, allowing teams to complete accurate takeoffs electronically instead of surveying or using other means to track issues and tasks electronically.

 Kahua is reinventing how companies manage and collaborate on projects by solving the problems with legacy project management tools. As an added benefit, Kahua allows teams to synchronize their drawings and markups between Kahua and PlanGrid to drive office and field collaboration. [kahua.com](http://kahua.com)

 RedTeam offers a comprehensive, cloud solution for construction project management and accounting. With RedTeam, you can send drawings from RedTeam to PlanGrid in the field, and pull your RFIs from PlanGrid back to the office in RedTeam. [redteamsoftware.com](http://redteamsoftware.com)

 Built for subcontractors, eSUB's mobile and cloud project management software connects the field and office in real-time. Coupled with PlanGrid, you can save snapshots of drawings and annotations to eSUB documents for a complete record of what happens on the job site. [esub.com](http://esub.com)





**How to Transition to a Paperless  
Construction Company:  
Your Blueprint to Digital Transformation**

Poor document control is a primary cause of rework which negatively impacts construction productivity and the bottom line. By making the switch to a digital construction solution, construction professionals will be able to:

- Save time
- Eliminate rework
- Reduce paper and printing costs

No matter which solution you choose, going digital will help reduce risk, increase ROI, and boost productivity.

**DOWNLOAD GUIDE**



## 7 Steps to Success (cont.)

### 2 Improve Planning with More Data

It goes without saying that improving planning will improve productivity. You can start by analyzing the entire construction process from end-to-end on previous jobs to locate and determine productivity weaknesses and strengths. If problems or changes arise during construction, then re-planning is advised. Improving data use is imperative for increasing productivity.

In particular, for teams using BIM, enabling each team member to input their information into one model so it can be evaluated as a team from the beginning of a project will deliver huge gains in productivity by dramatically decreasing building process waste. But it's not enough to use more data in current planning processes. Contractors should also strive to analyze data from previous projects to identify and eliminate barriers to productivity.

Make sure to review and keep track of your previous bids/projects by spreadsheet. Note specific details of the projects (type of project, location, scope, subcontractors, unforeseen circumstances) so you can make more accurate bids with historical company data. By developing metrics determining how accurate current planning processes are, contractors can then set realistic benchmarks to ensure improvement.

### 3 Improve Productivity Training and Require More Job Site Experience

Have you been providing enough training for your construction supervisors? Like it or not, supervisors have the ability to make or break a job, and contractors that invest in training employees will reap huge dividends. While the industry traditionally sees training employees as essential for project completion—e.g., how to operate a new piece of equipment—few contractors actually train their supervisors on how to increase productivity or be mindful of it.

Supervisors need to be trained not to look at a job on a day-to-day basis, but on how to increase the odds of on-time completion. Does the project have milestones? If so, is the project on pace to meet those milestones on schedule and within budget? In addition, the industry as a whole can benefit from requiring design students to complete internships on job sites to reduce conflict between designers and contractors and help designers create more “constructable” designs.



## 7 Steps to Success (cont.)

### 4 Increase Use of Prefabrication

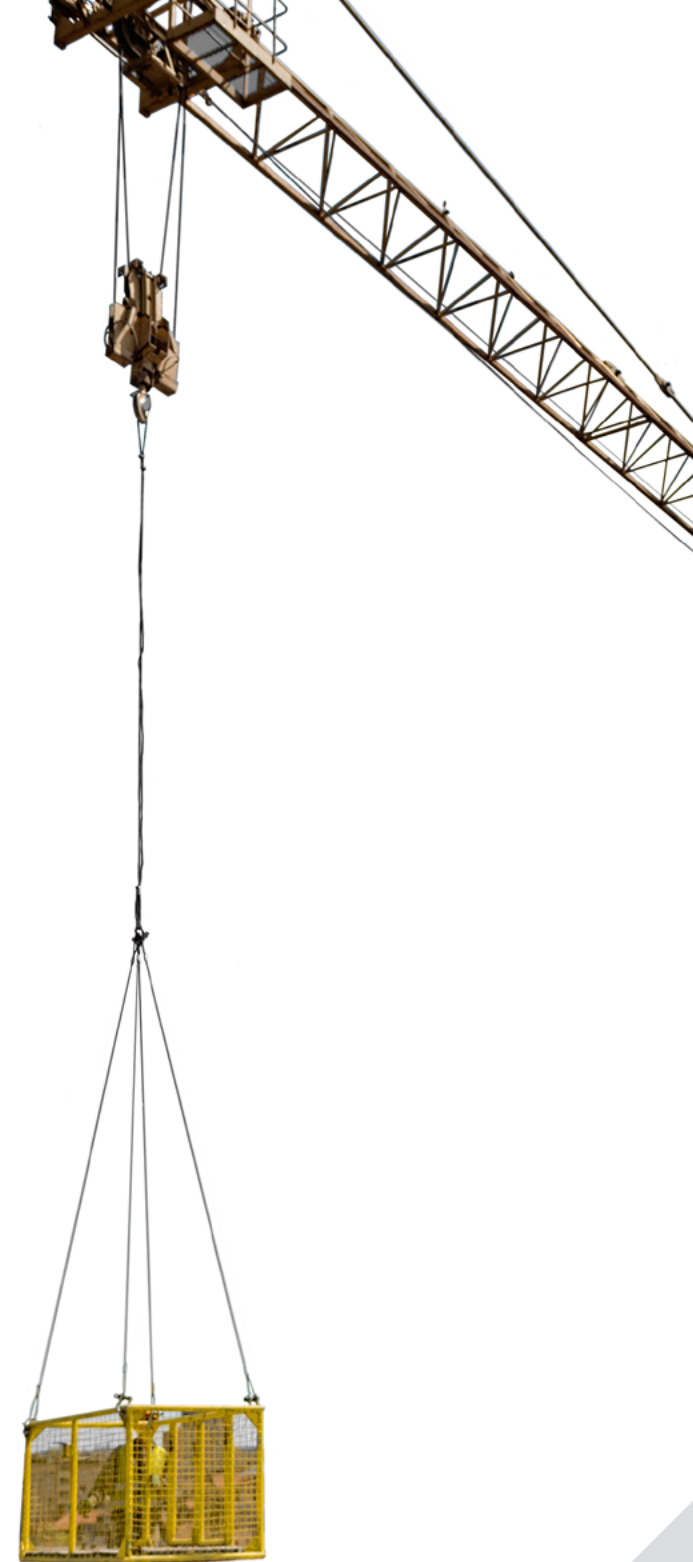
Repetition is a fact of life with large projects, and by now, most construction professionals know that when a project calls for repetitive elements, those elements can be prefabricated in a factory rather than built from scratch on site. However, most are unaware that using prefabricated elements not only decreases costs, but also increases quality.

Because prefabrication is completed off-site in a controlled environment, manufacturing processes are streamlined via pre-planning and quality control. In fact, according to Civil and Environmental Engineer Emeritus, Paul Teicholz, "If you can put the proper design content for prefabrication into the design from the beginning, you can achieve a very significant improvement."<sup>9</sup> In short, prefabrication increases efficiency, allowing construction professionals to maximize value, minimize risk, and control cost.

### 5 Move Toward Shorter, Team-Friendly Contracts

"Draconian" contracts continue to impede productivity and impact the bottom line of projects. When each party seeks to provide as much legal insulation as possible, it makes it more difficult for team members to engage directly with each other, increasing the likelihood of errors and discrepancies that lead to inefficiency.

Rather than beefing up your legal team, modern construction negotiations would do well to follow the lead of Japan and Korea, where shorter contracts require less legal mediation and more direct engagement from team members. In this scenario, problems and solutions are discussed fully and openly and compensation is agreed upon with less legal involvement. All of this serves to improve overall productivity of a construction project.





## 7 Steps to Success (cont.)

### 6 Improve Safety Training and Provide More of it

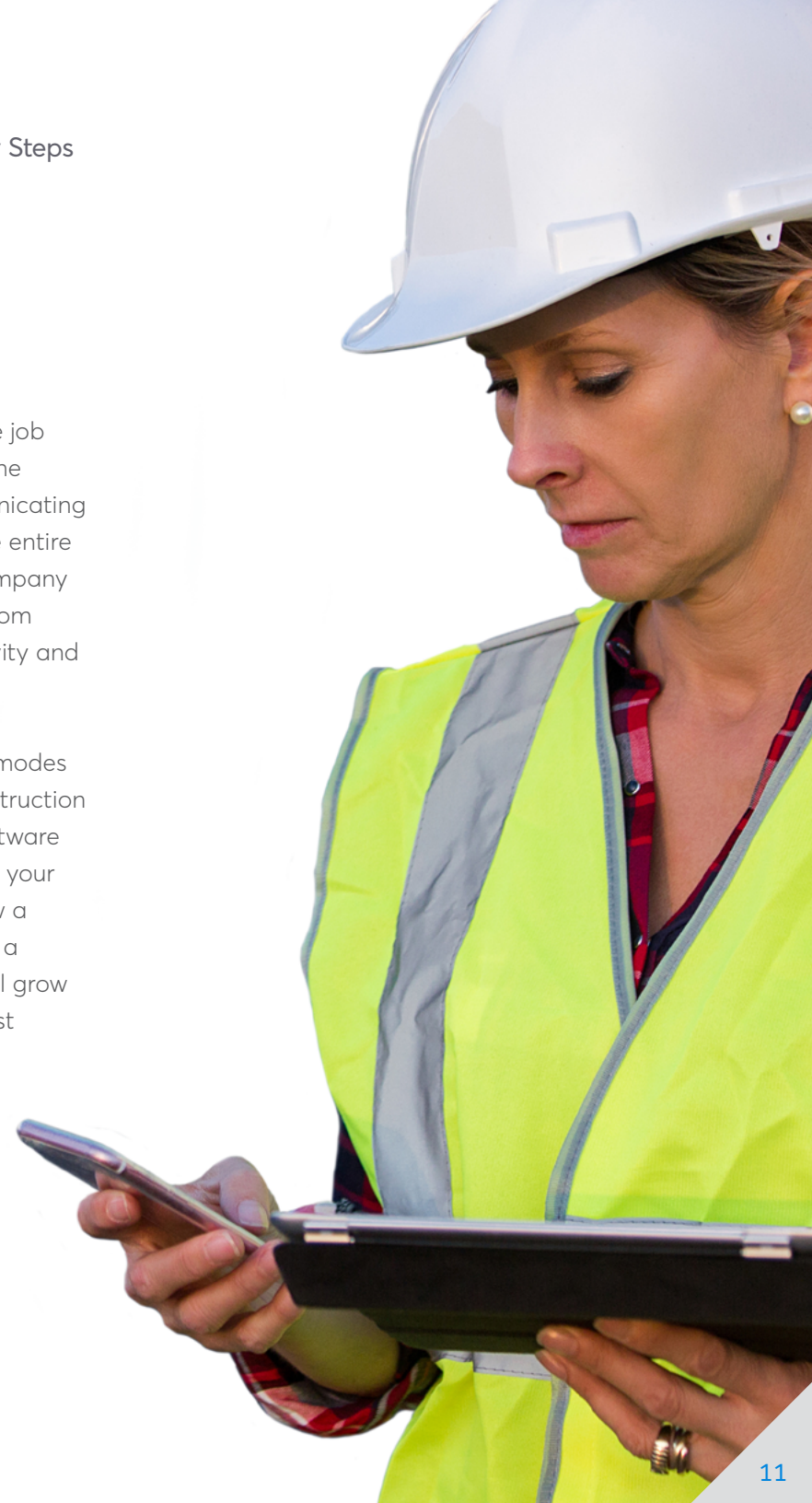
Accidents are a primary cause of project delays and cost overruns. Contractors need to offer more safety training to make employees more aware of hazards and risks in their environment as well as encourage them to adopt new safety methodologies. Many outdated safety practices have been proven ineffective, so contractors need to continually incorporate new methodologies into daily operations to reduce risks and liabilities.

Raising awareness about safety and providing more awareness curriculum will also help to improve safety while increasing productivity. In general, don't just provide safety training—make sure it's up-to-date!

### 7 Communicate Better

It goes without saying that productivity impacts everyone on the job site, but contractors can really shift the dynamic on their projects by communicating the importance of productivity to the entire team. Moreover, the construction company should explicitly solicit suggestions from workers on how to improve productivity and incentivize them to do so.

But you can also go beyond analog modes of communication and leverage construction collaboration and/or productivity software to improve communication across all your teams. Using such software can allow a worker to immediately communicate a change or error to managers that will grow the project unnecessarily or lower cost performance.



## Conclusion

In short, changes that lead to inefficiencies affect schedule and cost performance throughout the construction industry, resulting in significant schedule slips and cost overruns. Although a lack of productivity is the primary factor contributing to these negative outcomes, there are many quick and easy ways to make productivity improvements that will have a dramatic effect on your bottom line. Adopting new technology and using more data in the planning process are just two of the most expedient means to reduce inefficiencies.

Although construction productivity has been static for decades, that's all about to change as construction begins to prioritize productivity amidst a digital renaissance. Armed with these seven key insights on how to improve your productivity, you'll be better equipped to keep your projects on schedule and under budget.

[Click to See a Live Demo](#)  
or give us a call at +1 (415) 429-1227

**PlanGrid** construction productivity software is the easiest and most cost-effective way to improve your productivity. By using PlanGrid you will:

- **Complete projects faster:** 90% of project costs occur in the field not the office and most can be attributed to time waste or delays. With PlanGrid, you can reduce wasteful trips to the trailer and time delays while eliminating costly rework with faster collaboration and communication.
- **Reduce costs:** PlanGrid allows you to optimize productivity in the field, which eliminates time waste that causes project overruns. By completing projects early or on time with PlanGrid, contractors will benefit from reduced costs.
- **Win more bids:** The best way to bid more competitively is not just to track costs so you can provide more accurate estimates—it's to improve your overall productivity. PlanGrid's construction productivity software will allow you to increase productivity so you can reduce costs and win more bids.



Try PlanGrid for Free



There is a reason why PlanGrid is not only the #1 construction app, but also the highest rated. With PlanGrid construction productivity software, you can streamline document management, access all project information from any device, and seamlessly collaborate within teams.

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Used on more than 500,000 projects around the world, PlanGrid is the first construction productivity software that allows contractors and owners in commercial, heavy civil, and other industries to collaborate, collect, and share project information from any desktop or mobile device through the entire project lifecycle.

PlanGrid increases project efficiency by streamlining document management, providing construction teams with easy access to all project information from any device, and enabling seamless collaboration within teams.

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